



Request for Quotations: Call for Suppliers for Quelimane market interventions

ICLEI Africa invites applications from suppliers to provide
motorbike/bicycle cooler boxes:

"Cold Chain Solutions: Strengthening Quelimane's Central Market"

Bids due: 13h00 (SAST) on 15 August 2025

All bids should be valid for 30 days.

Delivery expected before 15 October 2025

Bids and technical queries can be sent to: tiago.damasceno@iclei.org

AfriFOODlinks is delivered by: ICLEI Africa (coordinator), ACRA, African Population and Health Research Centre (APHRC), Agence de Financement et de Promotion de Petites et Moyennes Entreprises (AFP/PME), Agence du Développement Économique Urbain (ADEU), Centre de coopération internationale en recherche agronomique pour le développement (CIRAD), City, University of London, Département de Technologie Alimentaire de l'IRSAT, Està - Economia e Sostenibilità, Food Rights Alliance, HIVOS, ICLEI Europe, ICLEI World Secretariat, Inades Formation Burkina, Institut de Recherche pour le Développement (IRD), Institut National de Nutrition et de Technologie Alimentaire (INNTA), Jaramogi Oginga Odinga University of Science and Technology (JOOUST), L'institute Agro, Milan Urban Food Policy Pact (MUFPP), Oribi Village, Rete Semi Rurali, Rikolto, Shona East Africa, South African Urban Food & Farming Trust, University of Cape Town, University of Ghana, Women in Sustainable Enterprise (WISE)

AfriFOODlinks – Launched in December 2022, AfriFOODlinks is an EU-funded project coordinated by ICLEI Africa, bringing together 26 partners from across the globe to enhance food security and urban sustainability in more than 65 cities across Africa and Europe. The project applies an urban food systems lens to drive transformative change by promoting shifts toward healthy and sustainable diets, reshaping urban food environments through real-world socio-technical experiments, and fostering inclusive multi-actor governance. By empowering public officials, small businesses, and communities with ownership and agency, AfriFOODlinks enables them to actively shape their food systems. Additionally, the project accelerates innovative agri-food businesses, with a strong focus on women- and youth-led enterprises, to support local value addition and foster inclusive economic participation.

ICLEI – Local Governments for Sustainability is a global network of more than 1,750 local and regional governments committed to sustainable urban development. Active in 100+ countries, ICLEI influences sustainability policy and drive local action for low emission, nature-based, equitable, resilient and circular development. The organisations' Members and team of experts work together through peer exchange, partnerships and capacity building to create systemic change for urban sustainability.

1. Background

AfriFOODlinks is implementing real-world socio-technical experiments—referred to as pilot projects—to test scalable interventions in urban food environments. Quelimane's Central Market had a devastating fire in 2023 that destroyed over 1000 stalls. In response, a market reconstruction is being implemented. The reconstruction project is intentionally targeting the improvement of food safety, reduction of food waste and bettering the access to nutrition.

To reduce fish spoilage, cooler boxes are to be introduced to fish vendors, providing better storage solutions and supporting the extension of fresh fish delivery across the city via mobile last-mile vendors (e.g., bicycles or motorbikes). This will open new business opportunities, ensure fresher fish for consumers, and reduce waste. In parallel to supplying cooler boxes, the project is implementing a training on food safety and hygiene to the beneficiary vendors, and sponsoring a starter-pack for ice credits to substantiate the cooler box project.

This Request for Quotation (RfQ) invites suppliers to quote for the supply of Cooler boxes that can be fixed to motorbikes and bicycles to transport fish.

Through the appointment of this supplier, the project aims to:

- Improve access to nutritious food by enhancing market infrastructure and food handling practices.
- Reduce food waste through innovative technologies
- Create new economic opportunities for vendors and small businesses by enabling value added activities and ensuring better food storage and distribution systems.

- Foster inclusive governance and decision-making within the market by involving vendors, local government, and other stakeholders.
- Provide a scalable model for future market improvements in Quelimane and beyond.
- The pilot will also serve as a proof-of-concept that could attract future funding for expanding these

2. Specifications

ICLEI Africa is looking to appoint a supplier that can deliver cooler boxes that can be mounted onto bicycles and motorbikes. The evaluation will give preference to products that have been tested and can prove impartial feedback on the product.

The Cooler Boxes are expected to meet the following requirements:

1. Technical Specifications

- Capacity: 60L usable internal volume
- Insulation and Thermal Performance:
 - i. Material: High-density polyurethane foam (PU) or extruded polystyrene (XPS) insulation
 - ii. Wall thickness: Minimum 40–60 mm
 - iii. Able to retain internal temperature below 4°C for at least 24–36 hours with ice, in ambient temperature up to 40°C
- Materials:
 - i. Exterior: UV-resistant, waterproof, impact-resistant plastic or fiberglass. Able to endure sun, rain and saltwater spray
 - ii. Interior: Food-grade, corrosion-resistant lining (e.g., HDPE or stainless steel), smooth and easy to clean
- Mounting Compatibility:
 - i. Must include secure mounting brackets compatible with motorbikes and bicycle racks (preferably with some level of adjustment).
 - ii. Empty box weight preferable less than 15kg
 - iii. Weight when fully loaded is designed for the centre of gravity on two-wheelers providing safe transport.
- Portability:
 - i. Integrated handles on both sides (ergonomic and strong enough for full box).
 - ii. Optional wheels for easy manual transport when off the vehicle
- Drainage:
 - i. Must include a drain plug for cleaning and removal of meltwater
 - ii. Must be leak-proof when sealed
 - iii. Easy to open and clean daily

2. Considerations

- Ambient Temperature Range: Must function reliably in 0°C to 45°C
- Weather Resistance: Waterproof (IP65 or higher) preferred, material must resist sun, rain and saltwater spray.
- Dust and vibration resistant for use on rural/unpaved roads, must be able to withstand vibration impact and insulate the interior from dust.
- Durability: must withstand frequent loading/unloading so have reinforced hinges, corners, moveable parts and a reinforced carcass especially on the areas with structural pressure.
- Preference will be given to products that have been trialled and tested

3. Submission

The Submission must include:

- Quote as described in point 4.
- Data clarifying the specifications described in point 2
- Imagery substantiating the product ability which could include details of connections, mounting examples, the product in use, etc.
- Proof of trial, usage or commercialisation of the product
- References or reviews of the product
- For South African-based companies only, provide a B-BBEE certificate.

4. Quote

The quote must be made **in english** and must include:

- The items must be priced in EURO (€).
- The budget is fixed between €10 000 and €12 000 which means the quantity of boxes to be ordered will be dependent on the price of each box.
 - i. The quote must include a price per box considering the available budget
 - ii. Price per box must include delivery to an office in Quelimane, Mozambique
 - iii. Price per box must include all taxes applicable, associated costs including shipping and import duties and any other legal costs associated with the product or delivery. The value per box must represent a complete cost to the purchaser free from any hidden costs.
- The quote needs to specify lead time in production and delivery of the product.
- A separate optional price needs to be described on the quote for labels and branding of the box. This needs to be priced using the same unit as the cooler box. The colour of the box or options thereof need to be clear on the submission.
- Costs not clearly defined in the quote will not be considered for reimbursement.

5. Submission process and timelines

Please indicate interest in submitting a bid by **04 August 2025**, so any responses to queries may be shared with all bidders. Bidders will not be excluded from submitting bids if notice of interest is not indicated, but these bidders will not receive responses to any queries and clarifications raised. Kindly submit your proposal to tiago.damasceno@iclei.org by 13:00pm on **15 August 2025**. At all times, please use the subject line, AfriFOODlinks - Quelimane Cooler Boxes supplier.

See the timelines for submission process and first meetings below:

25 July 2025	RfQ advertised
04 August 2025	Deadline for sending requests for clarification or queries regarding the RfQ to ICLEI Africa
08 August 2025	Response to queries from ICLEI Africa
15 August 2025	RfQ submission closing date

29 August 2025	Award to Supplier issued with order for production
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6. Additional information

ICLEI - Africa is committed to the pursuit of excellence, diversity and in achieving its gender, equity and development aspirations.

ICLEI AFRICA RESERVES THE RIGHT NOT TO APPOINT A SUPPLIER AS PER THIS REQUEST FOR QUOTATION.

Please be aware if you do not hear any feedback, either ICLEI-Africa has decided not to appoint a service provider for this piece of work, or you have been unsuccessful in your application.